



**FEDERAL REPUBLIC OF SOMALIA**  
Ministry of Commerce and Industry

**Terms of Reference**

**Job Title:** B-Ready Initiative Focal Point

**Project Name:** Somalia Productive, Resilient, and  
Inclusive Growth (SPRING)

(P501662)

<b>Job Title</b>	B-Ready Initiative Focal Point
<b>Assignment Location</b>	Ministry of Commerce and Industry, Mogadishu
<b>Duration of Contract</b>	Twelve (12) months, renewable based on performance and funding
<b>Cooperations</b>	Project Manager, Private Sector Development Specialist, and respective departments
<b>Reporting to</b>	Director General of the Ministry

1. Background

The Ministry of Commerce and Industry (MoCI) of Somalia, with support from the World Bank Group, is implementing the Somalia Productive, Resilient, and Inclusive Growth (SPRING) Project. MoCI is strategically positioned to benefit from the World Bank’s Business Ready (B-Ready) initiative, a diagnostic framework designed to assess the business and investment climate across participating economies. The World Bank’s B-READY report is published on an annual basis; data collection for Somalia has already been completed for the next report, which is planned for release in November 2026.

In line with this objective, MoCI is seeking a dedicated B-Ready Initiative Focal Point to serve as the ministry’s primary technical liaison for all B-Ready indicator measurement, data collection, and institutional coordination activities. In the context of Somalia’s evolving institutional capacity and federal arrangements, MoCI’s engagement with B-READY under the SPRING Project emphasizes **practical reform prioritization and implementation**, particularly in areas under the Ministry’s direct mandate such as **business registration and licensing**.

2. Objective of the Assignment

The primary objective of the B-Ready Initiative Focal Point is to ensure that MoCI uses B-READY as a practical tool to inform reform prioritization and implementation. As such the consultant will maintain accurate, timely, and comprehensive engagement between MoCI and the World Bank Group. Further informed by and to inform the results of the B-READY report, the Focal Point will establish and maintain MoCI’s institutional baseline across all applicable B-Ready topic areas, providing the foundational measurement data that informs the ministry’s reform planning process. The focal point is also charged with subsequent development of a reform action plan for adoption and implementation by MOCI. Additionally, they will support the MoCI leadership to communicate with respective stakeholders and spur reforms across the BREADY spectrum.

3. Scope of Work

The Focal Point will undertake the following responsibilities:

- Serve as the primary contact person for MoCI concerning all B-Ready Initiative activities, maintaining structured communication with World Bank B-Ready technical teams.
- Lead the preparation of a MoCI-specific B-READY Reform Action Plan, including procedural simplification, institutional adjustments, and regulatory or administrative improvements within MoCI.
- Review and analyze completed B-READY data submissions relevant to MoCI functions, using available findings to inform reform prioritization and action planning.
- Facilitate B-Ready data validation sessions with relevant MoCI departments and designated counterpart institutions to verify indicator data accuracy and resolve discrepancies prior to transmission.
- Coordinate closely with World Bank technical teams to ensure MoCI's data submissions are complete, accurate, and submitted within required timeframes.
- Facilitate internal coordination within MoCI departments and external coordination with government agencies whose mandates intersect with B-Ready topic areas. The focus will be to sensitize and ensure timely input during the B-Ready cycle.
- Regularly monitor and document MoCI's B-Ready indicator status, tracking movement across topic areas on a quarterly basis and reporting findings to MoCI leadership and World Bank representatives.
- Provide periodic reform progress updates to inform reform sequencing and decision-making, aligned with SPRING reporting requirements.
- Provide technical support to MoCI staff in understanding and applying B-Ready methodology as a practical tool for reform design, implementation, and preparation for future B-READY data collection cycles
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- Prepare all documentation related to the assignment, including briefing notes, data validation records, reform action plans, indicator tracking reports, and correspondence with World Bank counterparts.

#### 4. Expected Outputs and Deliverables

- Detailed work plan for MoCI's engagement with the B-Ready Initiative, developed within the first 30 days of assignment, **with emphasis on reform planning, implementation support, and preparation for the next B-READY cycle.**
- MoCI B-Ready Indicator Baseline Report, establishing the ministry's starting position across all applicable B-Ready topic areas and identifying data gaps requiring further verification. This report will be used for further engagement with the World Bank and reform action planning.
- Coordination reports detailing engagement with World Bank technical teams and internal MoCI departments, submitted quarterly.
- Documented results from B-Ready data validation sessions, including records of discrepancies identified and resolved.

- Periodic status updates and progress reports on MoCI's B-Ready indicator trajectory, as well as a compilation of results from other institutions submitted to the Director General on a semi annual basis.

#### 5. Key Performance Indicators (KPIs)

- Timely completion of B-Ready data submissions in accordance with World Bank timelines and quality requirements.
- Completeness and accuracy of the MoCI B-Ready Indicator Baseline Report across all applicable topic areas.
- Effective engagement with the World Bank B-Ready technical team, evidenced by structured correspondence and validation session records.

#### 6. Duration and Location

The initial duration of this assignment will be [12] months, with possible extension based on satisfactory performance, funding availability, and project needs. The position will be based at the Federal Ministry of Commerce and Industry in Mogadishu, Somalia, with occasional travel to Federal Member States as required.

#### 7. Required Qualifications and Experience

- Bachelor's degree in Economics, Public Administration, International Relations, International Development, Accounting & Finance, or a related field. A Master's degree is preferred.
- Minimum 5 years of relevant experience working with government institutions or international development organizations on business environment, regulatory reform, or investment climate topics.
- Familiarity with business regulatory frameworks and diagnostic tools, including World Bank Doing Business or B-Ready methodology.
- Proven ability to facilitate stakeholder coordination across government departments and with international development partners.
- Excellent report writing, communication, and organizational skills.
- Fluency in English and Somali is required.
- Previous experience with World Bank or similar internationally financed projects is strongly preferred.

#### 8. Reporting Arrangements and Collaborations

The Focal Point will work closely with the Project Manager, relevant departments at MoCI, and external stakeholders as needed. The Focal Point shall submit a monthly technical note to the Private Sector Development Specialist, consolidating indicator findings and flagging emerging data trends for integration into the ministry's reform planning process. The Focal Point will assist MoCI, in collaboration with the Project Manager and the respective department directors, in preparing quarterly/yearly reports.